



5/21/2023

The City of Coral Springs requested responses to a Request for Proposal dated Aug. 29, 2022 for Bid Number 22-G-298F, "Outdoor Cabinets for Automated External Defibrillators (AED) and Stop the Bleed Kits and Monitoring Service for the Cabinets". Advocates for Health was awarded the bid to supply and administer this program for the City of Coral Springs on Jan. 12, 2023.

Florida law and policy allows other governmental agencies to purchase identical products and services under the same contract at the same price without going through a typical Request for Proposal process. The City of Coral Springs is extending this courtesy to any governmental agency that might have an interest in purchasing this equipment and services.

Please refer to the photos that show the cabinet that was produced for Coral Springs, another example of an installation and a look at the inside of the cabinet that stores and monitors the AED.

Exact specifications and requirements of the cabinet and monitoring services are listed below for your review. Also included is the price for the cabinet and monitoring services.

You can also learn more about Advocates For Health at www.advocates4health.org
Please contact Jessica Theisen of Advocates for Health if you wish to get more information on this opportunity at jessica@advocates4health.org or 651-983-3636.

Thank you,

Gail Dixon
Purchasing, City of Coral Springs
From Bid Document:

SPECIFICATIONS AND REQUIREMENTS FOR CABINET

The following are the minimum specifications:

- 4.1. Cabinets need to be on a Monitored System.
- 4.2. The AVIA 320 is an acceptable cabinet. See Specifications at - <https://www.aedsuperstore.com/hd1py-U2A3-aivia-300-320-indoor-outdoor-cabinet-with-alarm-fan-heater-photo.html>.
- 4.3. For pedestal solar cabinets Successful Bidder shall mount stainless-steel pedestals if Cabinets are not on a pedestal or free standing.
- 4.4. Successful Bidder shall provide solar panels for Cabinets indicated on the Bid Form.
- 4.5. Location map of where the Cabinets will be installed is included as Exhibit A. Successful Bidder will not be required to install the Cabinets or hard-wire into the electrical system.
- 4.6. Cabinets are required to have temperature control to maintain temperature within specifications of ZOLL AED.
- 4.7. Cabinets must include the following:
 - 4.7.1. Security photographs when cabinet is opened.
 - 4.7.2. Additional photographs if AED is removed.
 - 4.7.3. Optional: Additional photographs if stop the bleed kit is removed.
 - 4.7.4. Audible alarm when cabinet is opened.
 - 4.7.5. Notification text/email/phone call when cabinet is opened. Must be able to send text message or phone call to designated number when cabinet is opened.
 - 4.7.6. Notification text/email/phone call when AED is removed. Must be able to send text message or phone call to designated number when AED is removed.
- 4.8. Cabinets must have an LED Illuminated Panel.
 - 4.8.1. Panel must provide visibility and readability at all hours.
 - 4.8.2. LED panel approximately 15" x 16" in size.
- 4.9. Cabinets ventilator fan and convector heating device must work to maintain temperature of the AED.
- 4.10. Monitoring of AED Presence and Readiness is required.
- 4.11. Integrated Light Sensor must be included.
- 4.12. The Cabinet Illuminates the AED in dim conditions.
- 4.13. Powered through 24V DC Converter and/or Solar Panel.
 - 4.13.1. Hardwired in with the use of safety extra-low voltage.
 - 4.13.2. Rechargeable Backup battery is required.
 - 4.13.3. Powers essential functions.
- 4.14. Provide Daily Connectivity and Reporting.
 - 4.14.1. Through cellular communication and text alerts.
- 4.15. Security GPS tracking of each AED at all times. Page 3 of 18
- 4.16. Must have Impact-Resistant Transparent Polycarbonate Cover.
- 4.17. Case size compatible with ZOLL AED 3 Plus along with storage of bleeding control kit which includes:
 - 4.17.1. Two (2) commercially manufactured tourniquets.
 - 4.17.2. Two (2) four-inch pressure dressings.

- 4.17.3. Two (2) compressed gauze pads.
- 4.17.4. Two (2) vented chest seals.
- 4.17.5. Two (2) pairs of x-large medical gloves.
- 4.17.6. One (1) pair of trauma scissors.
- 4.17.7. One (1) instruction card.
- 4.18. Four (4) Directional Signs shall be included.
- 4.19. AED/CPR Instructional Poster is required.
- 4.20. Vinyl UV protected Graphics on the front/back of the unit shall be included.
- 4.21. Security GPS tracking of AED is to be included.
- 4.22. Registration of site locations with PulsePoint.
- 4.23. Registration of AEDs with State/ National Registries is to be included.
- 4.24. Inclusion in 911 County Mapping system (if available).
- 4.25. Where necessary adjustable solar panel, batteries, solar charge controller and miscellaneous connectors for solar operation of the unit is required.
- 4.26. The sensors in the cabinet must monitor:
 - 4.26.1. Cellular Connection - send alert if the cellular connection is not working.
 - 4.26.2. Power - send alert if the power goes out and is running on the backup battery.
 - 4.26.3. Temperature - send alert if the temperature is getting too high or too low inside the cabinet.
 - 4.26.4. Door Opening/Closing - send alert if the AED door is opened or closed.
 - 4.26.5. Must alert if AED is removed.
- 4.27. Unit must meet ADA Standards.
 - 4.27.1. Height must be compliant with local ADA Standards for Accessible Design.
 - 4.27.2. Style must be compliant with local ADA Standards for Readability.
- 4.28. Power Supply Unit to be UL certified.
- 4.29. The AED Cabinet must be able to be monitored without connecting to Wi-Fi.
- 4.30. AED Smart Monitoring Subscription is required.

SPECIFICATIONS AND REQUIREMENTS FOR MONITORING CABINETS

- 5.1. 24/7 monitoring of the cabinets and the presence of the AED stored within is required.
- 5.2. Accessible through secure access from any computer connected to the Internet, the service must offer constant remote monitoring of the presence of the AED and its protective cabinet, providing real-time information concerning incidents or events which may occur.
- 5.3. All cabinets must be monitored simultaneously at any given time. Presence of the AED, photos taken upon opening the cabinets, control system, alarms etc. is required.
- 5.4. Must be programmable to send Email/SMS alerts to one or more recipients should an incident occur.
- 5.5. Recordkeeping of past incidents is needed.
- 5.6. Geolocation (mapping of all cabinets on premises) of any cabinet connected to the network to reveal where an emergency incident has occurred on the premises.
- 5.7. Configuration modification from the server is required.
- 5.8. Online diagnostic capability and interpretation through an error code is required.
- 5.9. Recordkeeping of maintenance events for each cabinet.

BID 22-G-298F**BID FORM****Schedule of Prices**

The Bidder hereby Bids and offers to enter the Contract referred to and to supply and do all or any part of the Work which is set out or called for in this Bid, at the prices hereinafter stated.

All prices submitted are to be on the Bid Form below. Prices bid should be in unit of measure shown.

Group 1

| Item No. | Description | Type | Manufacturer and Product Number Offered | Quantity | Unit Price | Total Price |
|---------------------------------------|--|--------------------------|---|----------|----------------------------|----------------------|
| 1 | Outdoor Cabinets in accordance with Specifications and Requirements. | WE = Wall Mount Electric | A4H-WM-E _____ | 16 | \$ <u>5,550.00</u> Each | \$ <u>88,800.00</u> |
| 2 | Outdoor Cabinets in accordance with Specifications and Requirements | PE = Pedestal Electric | A4H-P-E _____ | 6 | \$ <u>5,550.00</u> Each | \$ <u>33,300.00</u> |
| 3 | Outdoor Cabinets in accordance with Specifications and Requirements | PS = Pedestal Solar | A4H-P-S _____ | 8 | \$ <u>6,675.00</u> Each | \$ <u>53,400.00</u> |
| 4 | Outdoor Cabinets in accordance with Specifications and Requirements | Pole Mount Electric | A4H-PM-E _____ | 0 | \$ <u>0</u> Each | \$ <u>0</u> |
| Total Group 1 (Items 1 thru 4) | | | | | | \$ <u>175,500.00</u> |

NAME OF BIDDER

Power to Save a Life Inc. DBA Advocates For Health

BID 22-G-298F**BID FORM**
(Continued)**Item 5**

| Item No. | Description | No. of Units (A) | Term (B) | Unit Price per Month for One (1) Unit (C) | Total Price (A x B x C) |
|-----------------|--|-----------------------------|---------------------|--|------------------------------------|
| 5 | Program Monitoring Plan. Provide monitoring, inspection, testing, certification services and maintenance and repair services for the Cabinet system and parts as per Specifications and Requirements. | 30 | 24 Months | \$47.50 /month | \$34,200.00 |

Monitoring Service for all the Cabinets will be paid annually.

Optional:

| | | | |
|-----------------|-------------|----------------|----------------------|
| Monthly Support | Third Year | <u>\$47.50</u> | /per month per unit. |
| Monthly Support | Fourth Year | <u>\$47.50</u> | /per month per unit |
| Monthly Support | Fifth Year | <u>\$47.50</u> | /per month per unit |
| Monthly Support | Sixth Year | <u>\$47.50</u> | /per month per unit |

Optional Pricing:

Additional units may be purchased contingent upon availability of funds. Purchase of additional units is not a guarantee, but solely an estimate of anticipated need.

| | | |
|---------------------------------|-------------------------------|------------|
| WE = Wall Mount Electric | <u>\$5,550.00</u> each | ach |
| PE = Pedestal Electric | <u>\$5,550.00</u> each | |
| PS = Pedestal Solar | <u>\$6,675.00</u> each | |
| Pole Mount Electric | <u>NA</u> | |

Optional Pricing for Monitoring Additional Units: \$47.50 /per month

NAME OF BIDDER Power to Save a Life Inc. Advocates For Health

Photo Gallery of Cabinet Installations

